

# THE IMPACT P2PE SOLUTIONS HAVE ON BUSINESS OPERATIONS

May 22, 2019



# AGENDA

- PCI Compliance – An Overview
- Methods of Terminal Encryption
- Case Study
- Recap

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33

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Security  
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## INTRODUCTION

- Founded in 2006 by American Express, Discover, JCB International, MasterCard and Visa Inc.
- Two priorities:
  - Help merchants and financial institutions understand and implement standards for protecting cardholder data.
  - Help vendors understand and implement standards for creating secure payment solutions.



# PCI COMPLIANCE – AN OVERVIEW

The PCI Data Security Standard (PCI DSS) provides a baseline of technical and operational requirements designed to protect account data.



# P2PE – SECURING CARD DATA



**P2PE is a PCI DSS approved methodology for securing credit card data by encrypting it from the time a card is swiped until it reaches the payment processor where it is decrypted.**



## **TWO TYPES OF TERMINAL ENCRYPTION**

**Unlisted E2EE solutions**

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**PCI-listed P2PE solutions**



# TERMINAL ENCRYPTION REQUIREMENTS

Three high-level requirements that every P2PE/E2EE solution must offer:

1

The card data must be encrypted using strong cryptography

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2

The encryption must be performed within a secure hardware device

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3

It must not be feasible to decrypt the data within the merchant environment





# END-TO-END ENCRYPTION (E2EE)

## BENEFITS

- Encrypts within the point-of-interaction (POI) terminal
- Decrypts outside the merchant environment

## DOWNSIDE

- No way to know if account data is properly protected
- Audit of Cardholder Data Environment (CDE) encompasses every component that comes in contact with cardholder data (networks, hardware, POI terminal, etc.)
- Must take PCI Self Assessment Questionnaire D



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Number of questions in SAQ D

33

90

# POINT-TO-POINT ENCRYPTION (P2PE)

## BENEFITS

- Encrypts within the POI terminal
- Decrypts outside the merchant environment
- Audit of CDE reduced to POI terminal, network
- Eligible to take PCI Self Assessment Questionnaire P2PE



**329**

**Number of questions in SAQ D**

**33**

**Number of questions in SAQ P2PE**

**90**



## PCI DSS requires significant security controls around in-scope networks and systems

- Hardening
- Patching
- Logging
- Quarterly internal vulnerability scanning
- Quarterly external vulnerability scanning
- Annual internal penetration testing
- Annual external penetration testing



# USE CASE: MOTO ENVIRONMENT USING E2EE

## CARDHOLDER DATA

- Received by mail or telephone requiring manual entry
- All customer data including card number entered into keyboard
- Stored on an internally deployed payment system or entered into a third-party virtual terminal

## CARDHOLDER DATA ENVIRONMENT

- Workstations
- All networks
- Non-segmented Internal services including employee email, file sharing services

## PCI DSS AUDIT SCOPE

- Entire Merchant Network



# USE CASE: MOTO ENVIRONMENT USING P2PE

## CARDHOLDER DATA

- Received by mail or telephone requiring manual entry
- Customer data entered into keyboard
- Card information keyed into POI device

## CARDHOLDER DATA ENVIRONMENT

- POI device
- Select networks

## PCI DSS AUDIT SCOPE

- Select instances within Merchant Network



**329**

**Number of questions in SAQ D**

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**Number of questions in SAQ P2PE**

**90**

**Percent reduction in scope of audit**



# WHY YOU SHOULD USE A CERTIFIED P2PE SOLUTION

- P2PE is one of the best methods a merchant can use to protect their customers, themselves and prevent a credit card breach
- 90% reduction in audit scope reducing impact to business and operational costs



# QUESTIONS?

## CONTACT

David Fabrizio

Principal

Payway, Inc.

[dfabrizio@paywaycomplete.com](mailto:dfabrizio@paywaycomplete.com)

978.880.7462

